

- 1) American businesses get their external funds primarily from
 - A) stock issues.
 - B) bank loans.
 - C) bonds and commercial paper issues.
 - D) other loans.

- 2) Which of the following statements concerning external sources of financing for nonfinancial businesses in the United States are true?
 - A) Stocks and bonds, combined, supply less than one-half of the external funds.
 - B) Financial intermediaries such as banks are the most important source of external funds.
 - C) Bonds are a far more important source of finance than are stocks.
 - D) All of the above.
 - E) Only A and B of the above.

- 3) Which of the following statements concerning external sources of financing for nonfinancial businesses in the United States are true?
 - A) Financial intermediaries such as banks are the least important source of external funds for businesses.
 - B) Stocks are a far more important source of finance than are bonds.
 - C) Stocks and bonds, combined, supply less than one-half of the external funds.
 - D) All of the above.

- 4) Relative to the situation in the United States, nonfinancial businesses in Germany and Japan raise more of their funds from
 - A) new bonds issues.
 - B) new stock issues.
 - C) new commercial paper issues.
 - D) bank loans.
 - E) both A and B of the above.

- 5) The purpose of regulation of financial markets is to
 - A) increase competition among financial institutions.
 - B) limit the profits of financial institutions.
 - C) guarantee that the maximum rates of interest are paid on deposits.
 - D) promote the provision of information to shareholders, depositors and the public.
 - E) do all of the above.

- 6) Property that is pledged to the lender in the event that a borrower cannot make his or her debt payment is called
 - A) points.
 - B) collateral.
 - C) interest.
 - D) good faith money.

- 7) A clause in a mortgage loan contract requiring the borrower to purchase homeowner's insurance is an example of a
- A) restrictive covenant.
 - B) collusive agreement between mortgage lenders and insurance companies.
 - C) both A and B of the above.
 - D) neither A and B of the above.
- 8) Which of the following is not one of the eight basic puzzles about financial structure?
- A) Stocks are the most important source of finance for American businesses.
 - B) Banks are the most important source of external funds to finance businesses.
 - C) Issuing marketable securities is not the primary way businesses finance their operations.
 - D) Indirect finance, which involves the activities of financial intermediaries, is many times more important than direct finance, in which businesses raise funds directly from lenders in financial markets.
- 9) Which of the following is not one of the eight basic puzzles about financial structure?
- A) The financial system is among the most heavily regulated sectors of the economy.
 - B) Indirect finance, which involves the activities of financial intermediaries, is many times more important than direct finance, in which businesses raise funds directly from lenders in financial markets.
 - C) Issuing marketable securities is the primary way businesses finance their operations.
 - D) Banks are the most important source of external funds to finance businesses.
- 10) Which of the following is not one of the eight basic puzzles about financial structure?
- A) Only large, well-established corporations have access to securities markets to finance their activities.
 - B) Indirect finance, which involves the activities of financial intermediaries, is many times more important than direct finance, in which businesses raise funds directly from lenders in financial markets.
 - C) Banks are the most important source of external funds to finance businesses.
 - D) Collateral is a prevalent feature of debt contracts for households, but not business since they have many alternative sources for funds.
- 11) Which of the following is not one of the eight basic puzzles about financial structure?
- A) Only large, well-established corporations have access to securities markets to finance their activities.
 - B) The financial system is among the most heavily regulated sectors of the economy.
 - C) Collateral is a prevalent feature of debt contracts for both households and business.
 - D) Debt contracts are typically extremely complicated legal documents that place substantial restrictions on the behavior of the borrower.
 - E) Direct finance, in which businesses raise funds directly from lenders in financial markets, is many times more important than indirect finance, which involves the activities of financial intermediaries.

- 12) The benefits financial intermediaries provide their customers include
- A) reduced transactions costs.
 - B) increased diversification.
 - C) reduced risk.
 - D) all of the above.
 - E) only B and C of the above.
- 13) Mutual funds lower transactions costs and provide individual investors the benefit of
- A) economies of scale.
 - B) diversification.
 - C) reduced risk.
 - D) all of the above.
 - E) both A and C of the above.
- 14) The reduction in transactions costs per dollar of investment as the size of transactions increases is
- A) diversification.
 - B) economies of scale.
 - C) discounting.
 - D) economies of trade.
 - E) both A and B of the above.
- 15) A borrower who takes out a loan usually has better information about the potential returns and risk of the investment projects he plans to undertake than does the lender. This inequality of information is called
- A) moral hazard.
 - B) noncollateralized risk.
 - C) asymmetric information.
 - D) adverse selection.
- 16) If bad credit risks are the ones who most actively seek loans and, therefore, receive them from financial intermediaries, then financial intermediaries face the problem of
- A) free-riding.
 - B) costly state verification.
 - C) moral hazard.
 - D) adverse selection.
- 17) The problem created by asymmetric information before the transaction occurs is called _____, while the problem created after the transaction occurs is called _____.
- A) free-riding; costly state verification
 - B) moral hazard; adverse selection
 - C) costly state verification; free-riding
 - D) adverse selection; moral hazard

- 18) The "lemons problem" is a term used to describe the
- A) principal-agent problem.
 - B) moral hazard problem.
 - C) adverse selection problem.
 - D) free-rider problem.
 - E) both A and B of the above.
- 19) Because of the "lemons problem" the price a buyer of a used car pays is
- A) less than the price of a lemon.
 - B) between the price of a lemon and a peach.
 - C) greater than the price of a peach.
 - D) equal to the price of a peach.
 - E) equal to the price of a lemon.
- 20) The free-rider problem occurs because
- A) people who pay for information do not pay the full cost of producing the information.
 - B) people who pay for information use it freely.
 - C) people who do not pay for information use it.
 - D) information can never be sold at any price.
 - E) it is never profitable to produce information.
- 21) The ____ problem helps to explain why the private production and sale of information cannot eliminate ____.
- A) principal-agent; incentive compatibility
 - B) free-rider; moral hazard
 - C) principal-agent; adverse selection
 - D) principal-agent; moral hazard
 - E) free-rider; adverse selection
- 22) Government regulations require publicly traded firms to provide information, reducing
- A) the adverse selection problem.
 - B) the need for diversification.
 - C) transactions costs.
 - D) all of the above.
 - E) both A and C of the above.

- 23) A lesson of the Enron collapse is that
- A) government regulation increases the problem of asymmetric information.
 - B) better government regulation can eliminate the problem of asymmetric information.
 - C) government regulation can reduce but not eliminate asymmetric information.
 - D) government regulation always fails.
 - E) government regulation should be reduced.
- 24) Adverse selection is a problem associated with equity and debt contracts arising from
- A) the borrower's lack of incentive to seek a loan for highly risky investments.
 - B) the lender's relative lack of information about the borrower's potential returns and risks of his investment activities.
 - C) the lender's inability to legally require sufficient collateral to cover a 100% loss if the borrower defaults.
 - D) none of the above.
- 25) Because of the adverse selection problem,
- A) lenders may refuse loans to individuals with high net worth, because of their greater proclivity to "skip town."
 - B) lenders are reluctant to make loans that are not secured by collateral.
 - C) good credit risks are more likely to seek loans causing lenders to make a disproportionate amount of loans to good credit risks.
 - D) all of the above.
- 26) Because of the adverse selection problem,
- A) lenders may refuse loans to individuals with low net worth.
 - B) lenders may choose to lend only to those who "do not need the money."
 - C) lenders typically require collateral before making a loan.
 - D) all of the above.
- 27) Because of the moral hazard problem,
- A) lenders will choose to write complicated contracts, prohibiting the borrowers from using the loan proceeds for unauthorized purposes.
 - B) lenders will more readily lend to borrowers with high net worth.
 - C) lenders may demand positions on the board of directors of the firms that they provide with financing.
 - D) all of the above.

- 28) Because of the moral hazard problem,
- A) lenders will write debt contracts that restrict certain activities of borrowers.
 - B) debt contracts are used more frequently to raise capital than are equity contracts.
 - C) lenders are more willing to lend to borrowers with low net worth.
 - D) all of the above.
 - E) only A and B of the above.
- 29) That most used cars are sold by intermediaries (i.e., used car dealers) provides evidence that these intermediaries
- A) are able to prevent others from free-riding off the information that they provide.
 - B) provide information that is valued by consumers of used cars.
 - C) help solve the adverse selection problem.
 - D) do all of the above.
- 30) Financial intermediaries, particularly banks,
- A) overcome the free-rider problem by primarily making private loans, rather than purchasing securities that are traded in the open market.
 - B) play a greater role in moving funds to corporations than do securities markets.
 - C) are experts in the production of information about firms so that they can sort good risks from bad ones.
 - D) all of the above.
 - E) only A and B of the above.
- 31) The concept of adverse selection helps to explain
- A) which firms are more likely to obtain funds from banks and other financial intermediaries, rather than from the securities markets.
 - B) why indirect finance is more important than direct finance as a source of business finance.
 - C) why direct finance is more important than indirect finance as a source of business finance.
 - D) only A and B of the above.
 - E) only A and C of the above.
- 32) Analysis of adverse selection indicates that financial intermediaries, especially banks,
- A) have advantages in overcoming the free-rider problem, helping to explain why indirect finance is a more important source of business finance than is direct finance.
 - B) provide better-known and larger corporations a higher percentage of their external funds than they do to newer and smaller corporations which rely to a greater extent on the new issues market for funds.
 - C) despite their success in overcoming free-rider problems, nevertheless play a minor role in moving funds to corporations.
 - D) all of the above.
 - E) only A and B of the above.

- 33) The problem of adverse selection helps to explain
- A) why indirect finance is more important than direct finance as a source of business finance.
 - B) which firms are more likely to obtain funds from banks and other financial intermediaries, rather than from securities markets.
 - C) why collateral is an important feature of debt contracts.
 - D) all of the above.
 - E) only A and B of the above.
- 34) That only large, well-established corporations have access to securities markets
- A) explains why indirect finance is such an important source of external funds for businesses.
 - B) can be explained by the problem of adverse selection.
 - C) can be explained by government regulations that prohibit small firms from acquiring funds in securities markets.
 - D) can be explained by all of the above.
 - E) can be explained by only A and B of the above.
- 35) The concept of adverse selection helps to explain
- A) why only large, well-established corporations have access to securities markets.
 - B) why collateral is an important feature of debt contracts.
 - C) why financial markets are among the most heavily regulated sectors of the economy.
 - D) all of the above.
 - E) only A and B of the above.
- 36) The principal-agent problem arises because
- A) monitoring agents' activities is costly.
 - B) principals have incentives to free-ride off the monitoring expenditures of other principals.
 - C) agents have more information about their activities than do the principals.
 - D) of all of the above.
 - E) of only A and B of the above.
- 37) Moral hazard in equity contracts is known as the ____ problem because the manager of the firm has fewer incentives to maximize profits than the stockholders might ideally prefer.
- A) principal-agent B) adverse selection C) debt deflation D) free-rider
- 38) Because managers (____) have less incentive to maximize profits than the stockholders -owners (____) do, stockholders find it costly to monitor managers; thus, they are reluctant to purchase equities.
- A) agents; agents
 - B) principals; agents
 - C) agents; principals
 - D) principals; principals

- 39) The principal-agent problem
- A) occurs when managers have more incentive to maximize profits than the stockholders-owners do.
 - B) would not arise if the owners of the firm had complete information about the activities of the managers.
 - C) in financial markets helps to explain why equity is a relatively important source of finance for American business.
 - D) all of the above.
 - E) only A and B of the above.
- 40) The recent Enron and Tyco scandals are an example of
- A) the adverse selection problem.
 - B) the free-rider problem.
 - C) the principal-agent problem.
 - D) the "lemons problem."
 - E) the "too-big-to-fail" problem.
- 41) Equity contracts
- A) are used much more frequently to raise capital than are debt contracts.
 - B) have the advantage over debt contracts of a lower costly state verification.
 - C) are agreements by the borrowers to pay lenders fixed dollar amounts at periodic intervals.
 - D) are not subject to the moral hazard problem.
 - E) are none of the above.
- 42) Debt contracts
- A) are agreements by the borrowers to pay the lenders fixed dollar amounts at periodic intervals.
 - B) have the advantage over equity contracts of a lower cost of state verification.
 - C) are used less frequently to raise capital than are equity contracts.
 - D) all of the above.
 - E) only A and B of the above.
- 43) Equity contracts account for a small fraction of external funds raised by American businesses because
- A) costly state verification makes the equity contract less desirable than the debt contract.
 - B) of the greater scope for moral hazard problems under equity contracts, as compared to debt contracts.
 - C) equity contracts do not permit borrowing firms to raise additional funds by issuing debt.
 - D) of all of the above.
 - E) of both A and B of the above.

44) Solutions to the moral hazard problem include

- A) high net worth.
- B) monitoring and enforcement of restrictive covenants.
- C) greater reliance on equity contracts and less on debt contracts.
- D) all of the above.
- E) only A and B of the above.

45) One way of describing the solution that high net worth provides to the moral hazard problem is to say that it

- A) state verifies the debt contract.
- B) makes the debt contract incentive compatible.
- C) collateralizes the debt contract.
- D) does none of the above.

46) High net worth helps to diminish the problem of moral hazard problem by

- A) requiring the state to verify the debt contract.
- B) giving the debt contract characteristics of equity contracts.
- C) making the debt contract incentive compatible.
- D) collateralizing the debt contract.

47) A debt contract is incentive compatible

- A) if the borrower has the incentive to behave in the way that the lender expects and desires, since doing otherwise jeopardizes the borrower's net worth in the business.
- B) if the borrower's net worth is sufficiently high so that the lender's risk of moral hazard is significantly reduced.
- C) if the debt contract is treated like an equity.
- D) if both A and B of the above occur.

48) Professional athletes often have contract clauses prohibiting risky activities such as skiing and motorcycle riding. These clauses are

- A) illegal.
- B) risk insurance.
- C) limited-liability clauses.
- D) restrictive covenants.
- E) all of the above.

- 49) Although restrictive covenants can potentially reduce moral hazard, a problem with restrictive covenants is that
- A) too few resources may be devoted to monitoring and enforcing them, as debtholders free-ride on others' monitoring and enforcement efforts.
 - B) borrowers may find loopholes that make the covenants ineffective.
 - C) they are costly to monitor and enforce.
 - D) all of the above.
 - E) only A and B of the above.
- 50) A key finding of the economic analysis of financial structure is that
- A) while free-rider problems limit the extent to which securities markets finance some business activities, nevertheless the majority of funds going to businesses are channeled through securities markets.
 - B) economists do not have a very good explanation for why securities markets are so heavily regulated.
 - C) the existence of the free-rider problem for traded securities helps to explain why banks play a predominant role in financing the activities of businesses.
 - D) given the great extent to which securities markets are regulated, free-rider problems are not of significant economic consequence in these markets.
- 51) Financial systems in developing and transition countries face several difficulties that keep them from operating efficiently, including:
- A) self-serving governments that use their financial systems to direct credit to favored sectors of the economy by setting interest rates at artificially low levels.
 - B) poorly developed legal systems that make it extremely difficult for lenders to enforce restrictive covenants.
 - C) under-developed regulatory systems that retard the provision of adequate information to the marketplace.
 - D) all of the above.
- 52) A reason that many developing and transition economies remain poor is
- A) overly stringent accounting standards.
 - B) nationalization of banks.
 - C) excessive government regulation of financial markets.
 - D) lack of government direction in the allocation of credit.
 - E) all of the above.
- 53) Some of the problems that cause financial repression in developing and transition economies include
- A) poor legal systems.
 - B) strong accounting standards.
 - C) excessive government regulation.
 - D) private ownership of banks.
 - E) all of the above.

54) Financial crises

- A) frequently lead to sharp contractions in economic activity.
- B) occur when adverse selection and moral hazard problems in financial markets become more significant.
- C) are major disruptions in financial markets that are characterized by sharp declines in asset prices and the failures of many financial and nonfinancial firms.
- D) all of the above.
- E) only A and B of the above.

55) Factors that lead to worsening conditions in financial markets include

- A) declining stock prices.
- B) increases in interest rates.
- C) increasing uncertainty in financial markets.
- D) all of the above.
- E) only A and B of the above.

56) Factors that lead to worsening conditions in financial markets include

- A) declining stock prices.
- B) increases in bond prices.
- C) declining interest rates.
- D) all of the above.

57) Factors that lead to worsening conditions in financial markets include:

- A) bankers' lack of expertise in screening and monitoring borrowers.
- B) weak supervision by bank regulators.
- C) the deterioration in banks' balance sheets.
- D) all of the above.
- E) only B and C of the above.

58) Most financial crises in the United States have begun with

- A) a sharp rise in interest rates.
- B) an increase in uncertainty resulting from the failure of a major firm.
- C) a steep stock market decline.
- D) all of the above.
- E) only A and B of the above.

- 59) Debt deflation occurs when
- A) lenders reduce their lending due to declining stock prices (equity deflation) that lowers the value of collateral.
 - B) rising interest rates worsen adverse selection and moral hazard problems.
 - C) an economic downturn causes the price level to fall and a deterioration in firms' net worth because of the increased burden of indebtedness.
 - D) none of the above.
- 60) Recovery from a recession can be cut off by a substantial decrease in the aggregate price level that reduces firms' net worth. This process is called
- A) moral hazard.
 - B) insolvency.
 - C) debt deflation.
 - D) adverse selection.
 - E) illiquidity.
- 61) In emerging economies such as Argentina, government fiscal imbalances may cause fears of
- A) debt deflation.
 - B) default on government debt.
 - C) a fall in the value of foreign currency.
 - D) lower interest rates.
 - E) stock price declines.
- 62) In emerging economies, government fiscal imbalances can lead to
- A) default on the government debt.
 - B) a foreign exchange crisis.
 - C) an expansion of bank lending.
 - D) all of the above.
 - E) both A and B of the above.
- 63) Factors that led to worsening financial market conditions in East Asia in 1997–1998 include
- A) deterioration of banks' balance sheets because of increasing loan losses.
 - B) bankers' lack of expertise in screening and monitoring borrowers.
 - C) weak supervision by bank regulators.
 - D) all of the above.
 - E) only A and B of the above.

- 64) In both the Mexican and East Asian financial crises in the mid – to late 1990s, important factors leading up to the crises include
- A) lack of expertise in screening and monitoring borrowers at banking institutions.
 - B) an increased in indebtedness due to depreciation of their currencies.
 - C) weak supervision of banks by regulators.
 - D) all of the above.
 - E) only A and B of the above.
- 65) Argentina's financial crisis was due to
- A) poor supervision of the banking system.
 - B) fiscal imbalances.
 - C) a lending boom prior to the crisis.
 - D) all of the above.
 - E) both A and C of the above.
- 66) Factors contributing to Argentina's financial crisis include
- A) a decline in stock prices.
 - B) a rise in interest rates abroad.
 - C) fiscal imbalances.
 - D) all of the above.
 - E) both A and B of the above.
- 67) Most major financial crises in the United States have begun with
- A) a sharp decline in bond values.
 - B) a sharp stock market decline.
 - C) a sharp decline in interest rates.
 - D) all of the above.

Answer Key

Testname: CH8_SHORT

- 1) B
- 2) D
- 3) C
- 4) D
- 5) D
- 6) B
- 7) A
- 8) A
- 9) C
- 10) D
- 11) E
- 12) D
- 13) D
- 14) B
- 15) C
- 16) D
- 17) D
- 18) C
- 19) B
- 20) C
- 21) E
- 22) A
- 23) C
- 24) B
- 25) B
- 26) D
- 27) D
- 28) E
- 29) D
- 30) D
- 31) D
- 32) A
- 33) D
- 34) E
- 35) D
- 36) D
- 37) A
- 38) C
- 39) B
- 40) C
- 41) E
- 42) E
- 43) E
- 44) E
- 45) B
- 46) C
- 47) D
- 48) D
- 49) D
- 50) C
- 51) D

Answer Key

Testname: CH8_SHORT

- 52) B
- 53) A
- 54) D
- 55) D
- 56) A
- 57) D
- 58) D
- 59) C
- 60) C
- 61) B
- 62) E
- 63) D
- 64) D
- 65) B
- 66) D
- 67) B